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JOB	*VACANCY*

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| A leading Company inÂ | Amman & |

Pre-sales Vacancies

Data Center Presales:

- Clear understanding of architecture design, integration and customization needs of Data Center inf
- Experience with RFP/RFI writing and responding to commercial/government RFP documents.
- Build Bill of Quantities (BOQ)/ Bill of Materials (BoM), Costing Analysis, SOW's, solution design, H
- Experience in solutions such as:
- Computing, Enterprise Storage, CI & HCI.
- Virtualization and Containers technologies, SDDC & VDI solutions.
- Data Protection and as a services private cloud solutions.
- Cloud Management Platform and Architecture & Open-sources technologies is a plus

Education Background:

- Bachelor of Computer Science or equivalent.
- Experience 7 to 10 years
- Relevant solutions Certifications will be a plus.

Network Pre-Sale

- Act as a subject matter expert in the design, architecture and presentation of technical solutions
- Attend customer meetings to help identify and qualify sales opportunities with the sales team
- Deliver the technical development of proposal content (BOMs & SOWs), presentations, RFI / RFP

Education Background:

- (Ideally) Degree in Telecom Engineering, Computer Science, Systems Engineering or similar
- 5- 10 years' experience on the same field
- CCIE Certified (Collaboration / DC)

Interested candidates send their CVs to

Put the position and the grade in subject field

00962798547372

Edu@Targetjo.com

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