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A leading company in UAE is seeking to recruit the following

Inside Sales Engineer (lighting products)

Qualifications:

- B.Sc. in (electrical or architectural) engineering.
- 1 to 2 years of experience, fresh graduates are welcome to apply
- Knowledge in the following software is essential (Autocad, MS office).
- Knowledge in Dialux, Revit is a plus.
- Excellent level of communication and interpersonal skills.
- English Fluency

Responsibilities:

- Provide a technical support to sales team through preparing lighting proposals, crossing, quotation
- Keeping customers updated with the latest lighting products releases and technologies.
- Responding to inquiries from lighting designers, architects, distributors in a timely fashion.
- Ability to read/edit/draft Autocad electrical drawings as per project requirements.
- To maintain and develop relationships with key accounts of lighting designer, architects, distributor
- Attending manufactures presentation and seminars and to keep updated with latest products techn
- Comprehensive understanding of commercial terms and pricing structures(margins, profits, net pri
- Ability to use Dialux to simulate and to run basic lighting calculations.

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