

الموقع الإلكتروني للمعلن: [www.employment.gov.sa](#)

JOB	VACANCY
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المسمى الوظيفي: مهندس مبيعات معدات الاتصالات

Leading company In KSA – Riyadh specialized in electronics, automation software is seeking for

Telecom sales engineer

- Champions the upgrade of new and existing telecom equipment, hardware, and software
- Evaluates and updates older networks as required in accordance with specified plans
- Responds to technical questions; recommends and Implements approved course of action
- Generating high-quality sales leads, following up after initial contact, securing and renewing orders
- Researching, developing and modifying products to meet customers' technical requirements and n
- Soliciting and logging client feedback and evaluating the data to create new sales and marketing s
- Plan for modifications to products to meet consumer demands
- Recommend new improved products to the customers and explain how the equipment will be more

Requirements:

- A bachelor's degree in engineering, marketing, business administration, or related field.
- 5+ Experience in sales and the technology field.
- Strong communication, interpersonal, customer service, and sales skills.
- The ability to relate technical information to non-technical customers.
- Excellent technical and problem-solving skills.
- Good leadership and team working skills.
- Willingness to continue your sales and engineering education.
- Previous experience in business-to-business (B2B) sales
- Negotiation and social problem-solving skills

**Qualified candidates are requested to send their CVs to**

[eng@targetjo.com](mailto:eng@targetjo.com)

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