

A leading Company in KSA is seeking to recruit the following: Estimation engineer

Thursday, 17 February 2022 14:13

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A leading Company in	KSA
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Estimation engineer

seeking a suitably qualified (Estimation engi
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-	Active network
-	Passive Network
-	IPTV
-	IPTTEL
-	CCTV system
-	Access Control system
-	Public address system
-	Fire alarm system
-	BMS
-	VMS
-	UPS
-	Master Clock
-	GRMS
-	Smart Home (KNX)
-	AV System
-	Nurse Call
-	Parking systems
-	Gates
-	Infant protection
-	X-rays & Walk Thru

And build long-term relationships with the vendors and partners. This is a hands-on role which will encourage

Responsibilities:

- Provide technical sales support and application design of Low Current & Security Systems, service
- Design and prepare bill of quantities for comprehensive Low Current & Security Systems for reside
- Provide expert level technical design and assistance to sales team/presales team in the field of Lo
- Plan, design &/or engineer Low Current & Security Systems.
- Provide guidance, direction and assistance in the resolution of customer issues, presales team and
- Contribute to Requests for Pricing (RFP's) and Requests for Information (RFI's) responses.
- Build, maintain and enhance customer relationships as applicable.
- Ensure complete customer satisfaction which should result from proficient design and honest comm
- Check design compatibility/fitness of proposal for Low Current & Security Systems, BMS, Audio-vis
- Preparing Technical submittals for projects designed and support if required in team members tech
- Sustain positive team work environment when required
- Site surveys are conducted by project/Engineering department but if attendance is required same
- Contact vendor and manufacturer and follow up on requested quotes and designs.
- Fully responsible on Bill of quantity and proposals prepared.
- Master technically the company product and offering
- Maintain updated sales technique, and reporting to the Sales Manager.
- Assess client's needs and resources and recommend the appropriate goods, system or services.
- Provide input into product design where goods or services must be tailored to suit client's needs.

Skills

- 5-10 years of experience Bachelor degree in Electronic Engineering Experience in GCC is a prefer
- Working knowledge in security and audio-visual, ICT and BMS solutions in KSA is highly desirable
- Self-motivated, resourceful, and result driven with knowledge of customer relationship management

If you are interested Please send your CV to

0798547372

Edu@targetjo.com

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