

المشروع المطلوب العمل به في المنطقة الشرقية

<b>JOB</b>	<b>VACANCY</b>
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المشروع المطلوب العمل به في المنطقة الشرقية

**A leading contracting Company in KSA –Al khobar seeking to recruit the following**

**Sales Eng**

**Experience:**

- Minimum 3-5 years' experience in an industrial sales position, preferably in Saudi Arabia.
- Have sold valves or related mechanical products such as pumps, compressors, turbines etc in Saudi Arabia.
- Have held positions as a sales engineer, area sales manager, technical sales or product manager.
- Proven achievement of increasing sales revenue/growth in Saudi Arabia / ME.
- Comprehensive knowledge of industry applications.
- Proven knowledge of local customs, laws, regulations and practices in the Kingdom of Saudi Arabia.
- Demonstrated proficiency in specification selling

**Qualifications / Personal characteristics:**

- Bachelor degree in mechanical, Electrical, chemical, mechatronics engineering.
- Multi-lingual, Arabic preferred. Fluent English oral and written skills Disciplined selling techniques and strategies.
- Team player
- Results oriented
- Flexible
- Organized, structured and consistent
- Disciplined, analytical approach to problem solving
- Project co-ordination skills

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| - | Financial and commercial acumen   |
| - | Ability to build relationships at all levels                                    |
| - | Confidence and drive (can do, will do)  |
| - | Passion for business and personal contribution                                  |
| - | Persuasive and credible, with outstanding written and oral communication skills |
| - | Global perspective  |
| - | High intellect  |
| - | Emotionally resilient   |

## The Benefits

- Basic Salary 10.000 SAR per month, allowances are dependent on individual education, experience

**For interested candidates please send your CV to**

**Eng@targetjo.com**

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