

المشروع في الرياض - المملكة العربية السعودية

JOB	VACANCY
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المشروع في الرياض - المملكة العربية السعودية

A leading contracting company In KSA MECHANICAL SALES ENGINEERS

A trading enterprise in water management field covering product lines such as pipes, fittings, valves, pumps and accessories.

Seeking individuals with a degree in Mechanical Engineering having 5 years experience	-10
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The selected applicants will be based in Riyadh Saudi Arabia. The job responsibilities include but not limited to:

- Generating and qualifying sales leads using direct sales techniques including visiting, telemarketing and cold calling.
- Responding to sales inquiries promptly and developing leads into sales opportunities.
- Maintaining records of all sales calls including visit reports.
- Identifying and developing new business opportunities in line with company's strategies and goals.
- Making appointments and visits both in designated areas and outside designated areas.
- Activity requires five days in the field for face-to-face meetings and one administrative day per week.

Requirements:

- Age between 29-33
- At least 5 years experience in the same fields preferably in consulting engineering firms /Contractors
- Experience in the preparation and submission of tenders, quotations and proposals.
- An ability to discuss and understand requirements of consultants and client
- An ability to deal with suppliers for the procurement of materials.

