JOB	VACANCY

## A leading contracting company In KSA MECHANICAL SALES ENGINEERS

A trading enterprise in water management field covering product lines such as pipes, fittings, valves, pur

Seeking individuals with a degree in Mechanical Engineering having5   -1	
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The selected applicants will be based in Riyadh Saudi Arabia. The job responsibilities in clude but not lim

- Generating and qualifying sales leads using direct sales techniques including visiting, telemarketin
- Responding to sales inquiries promptly and developing leads into sales opportunities.
- Maintaining records of all sales calls including visit reports.
- Identifying and developing new business opportunities in line with company's strategies and goals.
- Making appointments and visits both in designated areas and outside designated areas
- Activity requires five days in the field for face-to-face meetings and one administrative day per week

## Requirements:

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- [	At least 5 years experience in the same fields preferably in consulting engineering firms	/Contracto
-	Experience in the preparation and submission of tenders, quotations and proposals.	
-	An ability to discuss and understand requirements of consultants and client	
-	An ability to deal with suppliers for the procurement of materials.	

- Fluency in spoken and written English and & excellent communication and pres	entation skills.
- Proficient in MS Word, Excel and, PowerPoint.	
- Willingness to discover and develop.	
- Friendly, polite, positive attitude exhibiting good behavior and conduct.	
- Able to Travel within the country and throughout the GCC when required.	
- Manage multiple concurrent tasks.	
- Holder of a valid driving license in his current country of residence.	
- Ability to motivate and energize fellow team members.	
- Will be judged and compensated according to results.	
- Ability to tackle diverse customer base.	
- Ability to communicate effectively with excellent written and oral skills.	
- Establish and maintain cooperative working relationships.	
Please send your CV to	
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## A leading contracting company In KSA MECHANICAL SALES ENGINEERS Thursday, 12 January 2017 16:43